



# 2021 ANNUAL REPORT

# MISSION

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OUR MISSION IS TO ELECTRIFY THE WORLD WITH CLEAN ENERGY, AND PROVIDE GREATER HEALTH, ECONOMIC AND EDUCATIONAL OPPORTUNITIES TO DEVELOPING REGIONS THAT NEED IT MOST.

VALUES COMMUNITY | VISION | IMPACT






# A LETTER FROM HAYES BARNARD

FOUNDER, CEO & CHAIRMAN

## GIVE GOOD EMPOWER BETTER.

The world needs heroes. At GivePower, we believe a hero lives within each and every person. By providing tools and guidance, we enable each other to help ourselves and those around us. In 2021, we recommitted to this concept and adopted a new guiding principle, “Give Good - Empower Better.”

Respecting the power of people to create solutions for the problems they know best yielded tremendous progress this year. The number of lives we were able to improve grew 40% faster in 2021 than ever before. More than 635,000 people from underserved communities in 25 countries around the world have benefitted from our clean energy solutions. These solar-powered projects were used in many ways, from powering schools and providing clean drinking water to protecting wildlife and more.




As Covid-19 travel restrictions loosened, we relaunched our trek program in August 2021. Ten new solar systems were built by 110 volunteers traveling to Nepal and Colombia. Their experiences meaningfully changed their lives as well as those in the communities they visited.

We also deployed three new Solar Water Farms in Colombia and Kenya. Local teams built these installations and continue to manage their day-to-day operations. Our portfolio of five sites distributed nearly 39 million liters of clean, reliable, affordable drinking water to people living in areas of extreme water scarcity.

And as often happens, we saw the best of humanity surface in the toughest of times. In August, a devastating 7.2 magnitude earthquake struck Haiti's southern region. GivePower's Solar Water Farm Max, located northeast of the quake on the island of La Gonave, instantly became one of the largest sources of clean water in the country. Our Haitian team and partners wasted no time mobilizing trucks and boats to transport water to the survivors. They worked tirelessly over the four months following the disaster, distributing 1.6m liters of water to those in need.



A woman is shown in a kitchen setting, wearing a white apron with the 'Zolea' logo and a blue headband. She is focused on preparing food, with a sink and various kitchen items visible in the background. The image has a warm, orange-toned overlay.

Six new solar microgrids were also completed as we expanded into two new countries: the Democratic Republic of Congo (DRC) and Canada. In partnership with Google, we were able to provide power for rangers protecting wildlife in the DRC's Garamba National Park. Hundreds of children attending the nearby Peace School that cares for children affected by violence now have access to electricity. In Canada, we powered the Great Bear Nawalakw Cultural Center to support the indigenous people's efforts there to maintain their culture and educate others about the importance of preserving their precious land.

Our gracious and dedicated donors, partners, team members and friends grew our annual contributions by over 25%. Another 81 corporate partners made commitments to support our work, a number that astonishes and humbles us all.





I've witnessed the unyielding strength of the human spirit in caring for others this year. It is truly amazing to see the selflessness and grit in those who support our mission. Thank you to all of those who partner with us in electrifying the world with clean energy to provide greater health, education, and economic opportunities to developing regions that need them most.

Warm regards,

*Hayes Burrows*

2021

# IMPACT SUMMARY

## Treks

10

TREKS

111

TREKKERS

1

COUNTRY LAUNCH

2,111

PEOPLE IMPACTED

## Solar Impact

6

PROJECTS

3

MICROGRIDS

3

NEW NON-PROFIT PARTNERS

10,924

PEOPLE IMPACTED

## Solar Water Farms

3

SITES DEPLOYED

39 MILLION

LITERS DISTRIBUTED

6

NEW SITES IN DEVELOPMENT

113,000\*

PEOPLE IMPACTED

\*Includes one day of water access  
at 4 Max's and 1 Mobi

TOTAL PEOPLE IMPACTED IN 2021

126,035

CUMULATIVE TOTAL SINCE 2013

Total +635k



2013-2021: A FEW HIGHLIGHTS

# OUR IMPACT IS EXPANDING

POWERED  
**2,506 schools**

INSTALLED  
**34 microgrids**

DEPLOYED  
**5 Solar Water Farms**

PROJECTS IN  
**25 different countries**

CHANGED THE LIVES OF  
**635,000+ people**



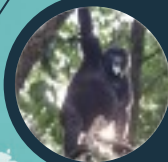
**LA GONÂVE, HAITI**  
Built Solar Water Farm Max providing daily access to clean water for up to 35k people



**NEPAL**  
Powered 73 Nepali schools with solar energy to provide extended learning hours and opportunities.



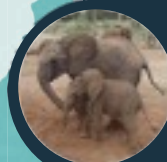
**STANDING ROCK**  
Installed 300kW solar array to help 1st nation tribe achieve energy independence



**VIRUNGA NATIONAL PARK, DRC**  
Powered communications for park rangers to help protect and serve endangered gorillas



**MAMORONGO, COLOMBIA**  
Installed microgrid to power Kogi Village health post and agroprocessing facility.



**SAMBURU, KENYA**  
Deployed solar system to improve food security & communications at Reteti Elephant Orphanage



T E A M

# OUR TEAM IS GLOBAL & GROWING

Total of 93 employees at end of 2021, over 60% outside of US



**UNITED STATES**  
35 employees



**COLOMBIA**  
14 employees



**HAITI**  
12 employees



**NEPAL**  
4 employees



**KENYA**  
28 employees

## TREKS

# TREKS RELAUNCHED JULY 2021

10 Completed by Year-End

Over 111 volunteers traveled abroad with GivePower to install 10 solar systems on treks. Even with the late start in the year, we set a new record for number of treks in a year.

### KEY INITIATIVES & LEARNINGS

- Implemented Covid-safe protocols throughout all GivePower trek countries
- Launched Trek program in Kenya
- Trekker Portal was deployed providing an online platform for Trek content for volunteers



COLOMBIA

7 Treks



NEPAL

1 Trek



KENYA

2 Treks



# AWARDS SHOWCASE



## ENERGY GLOBE AWARD 2021

- WINNER -

Awarded for its innovative Solar Water Farm in Likoni, Kenya. Over 2,500 projects competed for top honors from 180 countries. GivePower won the national award for Kenya.

*"We should all appreciate Energy Globe's significant efforts in recognizing projects that provide solutions for the world's critical environmental problems. Their efforts have inspired new ideas and hope for future generations."*

Don Baker  
Member of the International Energy Globe Award

[Read More](#)



## FAST COMPANY 2021 WORLD CHANGING IDEAS

- FINALIST -

GivePower's Solar Water Farm Mobi technology was selected a finalist in the Best World-Changing Idea North America category and the Developing World Technology category, and received an honorable mention in the General Excellence category.

*"It's important to recognize organizations that are using their ingenuity, impact, design, scalability, and passion to solve these problems."*

Stephanie Mehta  
Editor-in-Chief of Fast Company

[Read More](#)

# DEPLOYED 3 NEW SOLAR WATER FARMS IN 2021

Now delivering access to clean water for approximately **113k people** each day across all sites

## DEPLOYED SITES

### KIUNGA, KENYA

Commissioned: June 2018

Type: Max

### ANSE A GALET, HAITI

Commission: May 2020

Type: Max

### LIKONI, KENYA

Commission: Aug 2020

Type: Max

### BAMBURI, KENYA

Commission: June 2021

Type: Max

### MAKINDU, KENYA\*

Commission: July 2021

Type: Mobi+

### CABO DE LA VELA, COLOMBIA

Commission: July 2021

Type: Mobi

\* System relocated to Wote, Kenya





## EMERGENCY AID

# HAITI EARTHQUAKE EMERGENCY RELIEF SUMMARY



# 1,627,637 LITERS

## Delivered to Earthquake Survivors

Clean water from GivePower's Solar Water Farm Max on La Gonâve supplied life-saving water for four months following the earthquake. DINEPA, Haiti's water utility, delivered the majority of the water to survivors as GivePower's water became one of the largest sources of clean water in the country.



## 5 PORTS FOR DISTRIBUTION



**22** COMMUNITIES



**102** BOAT TRIPS



**63** TRUCK TRIPS



**814K** DAILY  
RATIONS OF WATER

## SOLAR WATER FARM

# IMPACT SUMMARY

54M Cumulative Liters of Clean Water Distributed as of December 31, 2021

Metric	Dec 2020	Dec 2021
# of Sites in Operation	3	5*
SWF Employees	27	53
Accessible Liters/Day	170,000	246,000
Annual Liters Distributed	12M	39M

Carbon Avoided by EOY 2021  
16,300 metric tonnes

\* Makindu Mobi+ excluded - in transit to Wote at EOY21

# COMPLETED 6 IMPACT PROJECTS 2021

10,924 People Impacted

Q1 2021	DRC	Garamba National Park	3442 people impacted
Q2 2021	Haiti	Food processing & ice production	4528 people impacted
	DRC	Peace School	404 people impacted
Q3 2021	Colombia	Sustainable energy in Mamarongo	900 people impacted
	Canada	Great Bear Nawalakw Cultural Center	150 people impacted
Q4 2021	Kenya	Water	1500 people impacted



Pictured: Congo Peace School, DRC



# PROJECT SUMMARY

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Great Bear Rainforest Cultural Center

PEOPLE IMPACTED: 150

## LOCATION

Nawalakw Cultural Center, Great Bear Rainforest,  
British Columbia, Canada

## OVERVIEW

Install integrated solar PV and battery system to power  
the cultural center and language school

## DESCRIPTION

The Nawalakw Cultural Center is an ecotourism training facility and youth education campus in the Great Bear Rainforest. It is too remote to access to the national power grid. Owned and operated by the local indigenous tribe, students and guides are taught traditional conservation practices, cultural importance and the indigenous language. Providing clean energy to this area protects the biodiversity of this sacred ancestral land and ensures its legacy lives on for future generations.





# PROJECT SUMMARY

Congo Peace School

PEOPLE IMPACTED: 404

## LOCATION

Democratic Republic of Congo

## OVERVIEW

Install integrated solar PV and battery system to power the cultural center and language school

## DESCRIPTION

The Congo Peace School is a one-of-a-kind primary and secondary school in the DRC that not only provides impoverished and vulnerable youth with a quality education, but also trains children and staff on the principles of peace and nonviolence. This spring, GivePower installed a reliable off-grid solar project to power to the school, which serves more than 1,200 students across primary, secondary and vocational programs. The project also powers the Congo Peace School's housing facilities, which serve approximately 300 students impacted by violence.

Pictured: Congo Peace School, DRC





# GIVEPARTNERS

A GIVEPOWER FOUNDATION PROGRAM

GivePartners is a unique **partnering opportunity for mission-driven organizations** that want to make a positive impact and enrich their company culture with a readymade corporate social responsibility program.



# THE FOUNDING GIVEPARTNER

GOODLEAP IS THE FOUNDING MEMBER OF THE  
GIVEPARTNER PROGRAM.

With a \$20 donation for every loan they fund, GoodLeap's generous contribution covers 100% of GivePower's administrative and support overhead. This means 100% of every additional dollar donated goes directly to a project in the field.





# GIVEPARTNERS

A GIVEPOWER FOUNDATION PROGRAM

We've created a movement with corporate partnerships.



OVER 100 COMPANIES NOW SUPPORT GIVEPOWER WITH ONGOING CONTRIBUTIONS

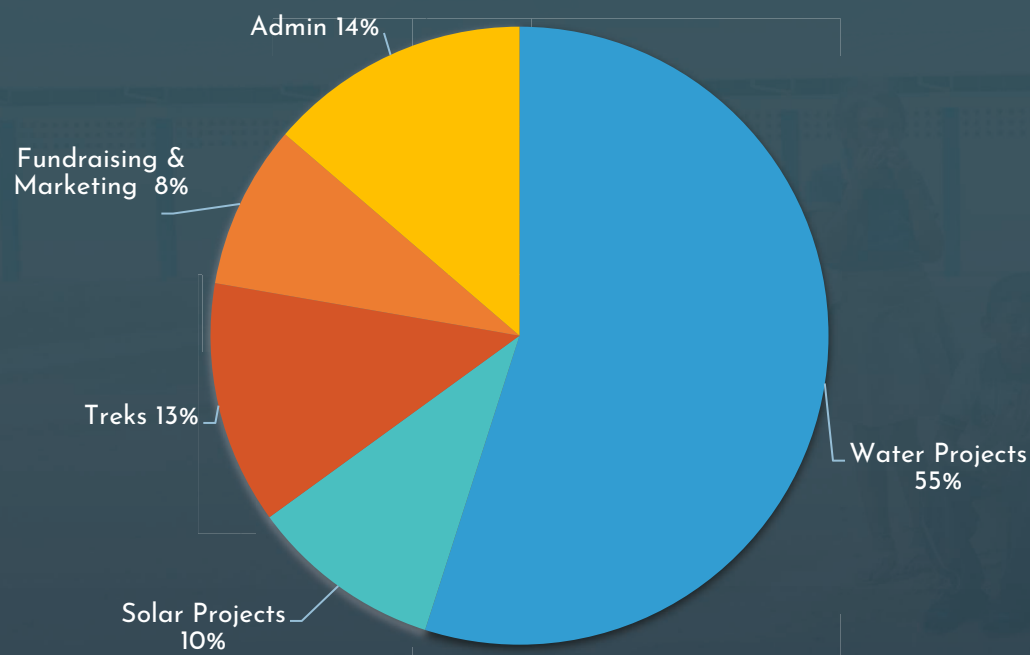
OVER 90% OF PARTICIPANTS CONTRACT FOR FIVE-YEAR TERMS



## FINANCIALS

# 2021 FINANCES

### 2021 Budget Expenditures



REVENUE	2020	2021	CHANGE
Unrestricted donor contributions	2,883,964	3,476,867	592,902
Restricted donor contributions	<u>3,975,825</u>	<u>5,187,320</u>	<u>1,211,495</u>
Total Revenue	6,859,789	8,664,187	1,804,397

EXPENDITURES*			
Water Projects	2,327,328	3,883,870	1,556,542
Solar Projects	1,285,218	711,579	(573,639)
Treks	<u>207,823</u>	<u>898,965</u>	<u>691,142</u>
Subtotal Programs	<u>3,820,370</u>	<u>5,494,414</u>	<u>1,674,045</u>
% of Expenses	74%	78%	4%

Fundraising & Marketing	1,033,015	606,006	(427,009)
Support	<u>321,202</u>	<u>968,743</u>	<u>647,541</u>
Subtotal Fundraising & Support	<u>1,354,217</u>	<u>1,574,749</u>	<u>220,532</u>
% of Expenses	26%	22%	-4%

Total Expenses	<u>5,174,586</u>	<u>7,069,163</u>	<u>1,894,576</u>
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Change in Net Assets Incl. Capital Cost	1,685,203	1,595,024	(90,179)
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Reconciliation to GAAP Audit**			
Change in Work in Progress	(83,180)	864,731	
Change in PP&E	<u>1,517,393</u>	<u>969,201</u>	
Management Reporting/Budget Adjustments	1,434,213	1,833,932	
Increase in Net Assets (per Audit)	3,119,416	3,428,956	

\* To provide a holistic view of Program Expenses, Work in Progress & other Capital Costs are included.

\*\*Foreign Exchange translation is excluded, as it is not a pertinent indicator of GivePower's financial situation

# WITH GRATITUDE

We wish to thank our generous GivePartners, major gift donors, nonprofit partners and individuals inspired to support our work.

We simply couldn't deliver these powerful projects without you.

Your support, particularly in 2021, was inspiring. We are excited to continue our work together to help people in need around the globe with sustainable, clean-energy solutions.



[www.GivePower.org](http://www.GivePower.org)

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